

Talius receives first purchase orders from ADT New Zealand

11 June 2024

HIGHLIGHTS

- **ADT New Zealand partners with Talius**
- **First purchase orders received for 5,000 PERs units**
- **Gross revenue from the orders in excess of \$1.5 million**

Talius Group Limited (Talius or the Company) (ASX: TAL) is pleased to announce it has received purchase orders (PO's) to supply next generation assistive technology solutions to ADT New Zealand (**ADT**), a subsidiary of Intelligent Monitoring Group (ASX:IMB).

ADT has provided five (5) PO's of 1,000 PERs units per month from August 2024 until December 2024. Gross revenue for the combined 5,000 units is forecast to be in excess of \$1.5 million.

Talius is also pleased to report that it has received purchase orders from new clients including NES Electrical for Vera Living for a NDIS group home in the ACT and continue to have regular order flow from ADT Australia, Feros Care and Bolton Clarke.

All services under the PO's will be delivered via Talius' Smart Care Platform as a subscription service.

Commenting on the orders, Mr. Graham Russell, Managing Director said: "We are very pleased to partner with ADT in New Zealand, leveraging our strong partnership with their Australian operations. This order also further demonstrates Talius' penetration in the New Zealand market and its ability to execute both domestically and internationally.

We have also received purchase orders from new clients being RFBI Royal Freemasons Benevolent Institute - Aged Care, and Goodwin Aged Care. These new relationships highlight the impact Talius is having on the sector and evidences our strong sales pipeline conversion as we path towards profitability. Importantly, our subscriptions continue to grow, and we are now closing in on 35,000 with more to come."

Mr. Dennison Hambling, Managing Director of ADT said: "We have seen the value of our relationship with Talius in Australia and wanted to continue that same success in New Zealand. ADT sees the significant opportunity in assistive technology to the Health and Aged Care sectors and our partnership with Talius is part of ADT executing on that strategy."

This announcement has been authorised by the Board of Directors of Talius Group Limited.

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Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results, and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social, and other conditions. The Company disclaims any intent or obligation to publicly update any forward-looking statements, whether because of new information, future events, or results or otherwise.*

The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.