

Uniting NSW.ACT selects Talius and HSC's technology

6 April 2023

HIGHLIGHTS

- **Uniting NSW.ACT selects Talius Platform and HSC's Care@home solution for its retirement village services**
- **Purchase order received for 1,500 units**
- **HSC's revenue forecast for the order to exceed \$0.64 million**

HSC Technology Group Ltd (HSC or the Company) (ASX: HSC) is pleased to announce it has been selected to supply next generation assistive technology solutions to Uniting NSW.ACT's Retirement Living division in NSW and ACT.

Following a thorough evaluation process, which included technical, service, and delivery assessments, Uniting NSW.ACT recognised the substantial advantages of partnering with HSC to implement this transformative technology upgrade. This collaboration aims to replace the outdated existing communications technology in use at these Villages with HSC's technology suite featuring the Talius Smart Care Platform.

Uniting NSW.ACT is contracting the supply of goods and services through NCIS Group Pty Ltd (NCIS), one of HSC's Platinum Integration partners. NCIS will be responsible for the installation, support, and maintenance for the technology. Additionally, Sapio, one of Australia's largest 24 hours emergency response providers and half owned by Telstra, has been chosen to deliver monitoring and response services, which will also be part of the turnkey solution by NCIS.

Uniting NSW.ACT is one of the largest not-for-profit organisations in Australia. They offer over 550 services across NSW and the ACT in the areas of aged care, retirement and independent living, early learning, disability, chaplaincy and community service.

This advanced solution will establish for Uniting NSW.ACT a future-proof "Ageing in Place" platform, addressing critical technology recommendations from the Royal Commission into Aged Care Quality and Safety.

Commenting on securing Uniting NSW.ACT as a client for HSC, Mr. Graham Russell, Managing Director said:

"Uniting NSW.ACT ranks among Australia's largest aged care service providers, and being chosen as their technology partner reaffirms our commitment to demonstrating how technology can assist care teams, families, and residents in ageing in place. We are excited to be working with NCIS Group, an HSC Platinum Partner, to provide the upgrade to Uniting NSW.ACT systems with the next generation of HSC's assistive technology platform. We look forward to potential future growth with them throughout their other business verticals in aged care."

Commercial terms of the arrangement between HSC, Uniting NSW.ACT and NCIS will be the supply, installation, monitoring and ongoing service fees for replacing existing PERS (Personal Emergency Response Systems) in Uniting NSW.ACT NSW and ACT Retirement Living Villages, initially totalling 1,500 units at the announcement date. Revenue forecast for the supply of the units and services to be provided by HSC is in excess of \$0.64 million.

The installation works will commence immediately, with the first village being upgraded in the coming weeks, and future upgrades will continue throughout the year.

This announcement has been authorised by the Board of Directors of HSC Technology Group Ltd.

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About HSC Technology Group Ltd. (ASX: HSC)

HSC provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

HSC's Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning (powered by CSIRO) that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

HSC helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

- ❖ HSC Care
- ❖ HSC Home
- ❖ Talius

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- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
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